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VOL. IV NO. 8 * *

MONDAY, AUGUST 1, 1988

Boca Raton, Florida

\$5.00

WHAT'S NEW ---

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CSI will be closed for voice contact Labor Day, Monday September 5th, 1988.

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Just a reminder: Our CUSTOMER SERVICE DEPARTMENT is here on Saturdays from 9AM to 5PM, should anyone wish to place an order or require technical support. Regular weekday hours are 8AM to midnight.

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How the hurricane season affects CSI Page 2

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How to receive a 20% discount on our up-to-date mailing list Page 2

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Here is how you may send us a FAX Page 2

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Accessing CSI's Electronic Error Report on a daily basis Page 2

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Changes, additions, and deletions to the stock data base Page 3

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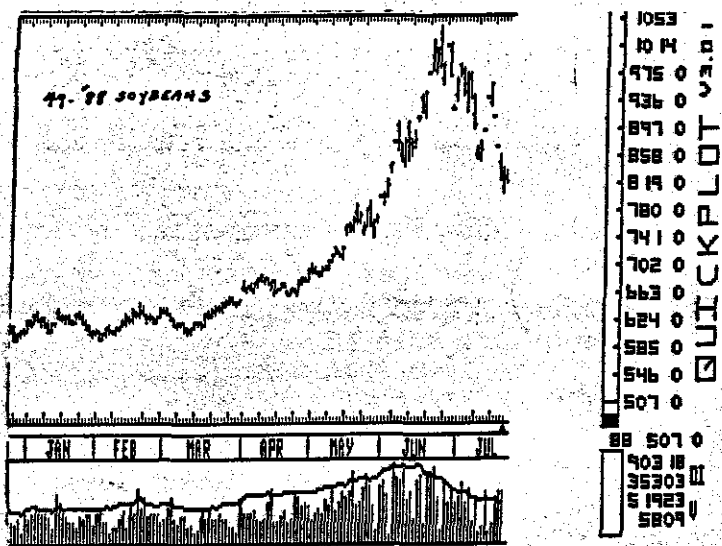
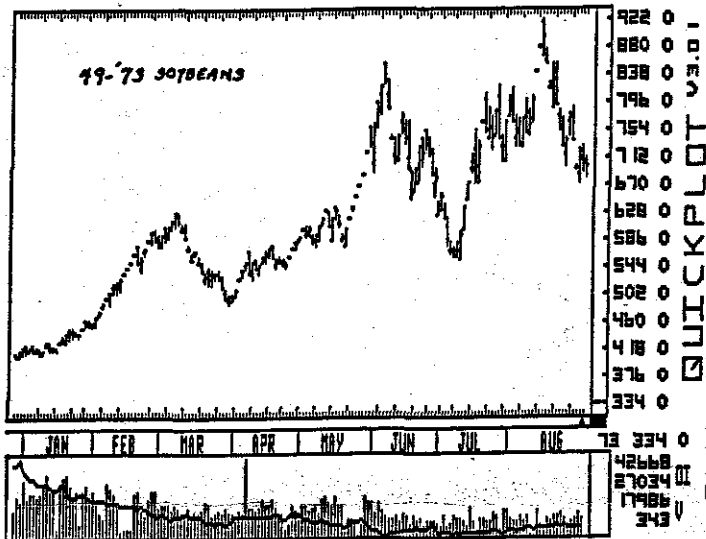
Stock splits Page 4

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ARE GRAIN MARKETS REPEATING 1973 PERFORMANCE?

The mid-west growing conditions for 1973 are surprisingly similar to current conditions. There was a substantial drought in 1973 that occurred slightly earlier in the growing season than this year.

Considering soybeans as an example, the 1973 picture was compounded by, among other things, the emergence of Russia as a soybean buyer. In retrospect, even though



soybean prices set a record in 1973, so did the eventual size of the 1973 crop. Prices subsequently dropped off considerably in 1974 to the \$5 to \$6 level.

Two charts of a November 49 perpetual contract shown below present the price action of the 1973 market and the price action through July 22nd for the 1988 market. If 1973 can be used as a model, there may be some prospect for the 1988 market to test recent highs.

ELECTRICAL STORM SEASON IS HERE AGAIN

South Florida experiences as much electrical storm activity as the entire balance of the U.S. combined. In order to improve our reliability at night and on the weekends during this season of frequent electrical storms, we have installed both an Uninterruptible Power Source (UPS), and a CSI Quick P.C. that monitors our Main Frame. We hope that this will virtually guarantee that connection can be made with our main frame twenty-four hours a day, seven days a week. If the main frame does go down due to lightning in the immediate local area, the Quick P.C. calls the Customer Service Manager's beeper. Upon receiving this message, the manager will correct the problem as soon as possible so that the main frame can be put back in working order with the least possible delay. Heavy electrical or spheric activity, correlates with the Hurricane Season in South Florida which lasts until December.

The above provisions are made in addition to the installation of a back-up diesel powered generator and the extensive use of UPS power units that help maintain and condition the power source to our computers. Only if a power surge gets through the power supplies to our computers will any unfortunate delays occur.

If our past experience is any guide, CSI has not been appreciably late in delivering daily data information for several years. In fact, we have been more than 24 hours late with a full complement of daily data only two or three times in over 10 years, and we have never had an experience of that magnitude since the installation of the UPS power source and our connection to a diesel generator that occurred two years ago.

ATTN: FINANCIAL PRODUCT MARKETERS

CSI's mailing list is the perfect medium to promote your financial products or services throughout the world. Since 1984 CSI has provided the cleanest, and most responsive mailing list in the industry. Companies and individuals wanting to expand into new markets and/or increase their market share take advantage of CSI's up-to-date list of past subscribers, inquirers and non current customers. For details, call CSI marketing at 800-327-0175. All orders placed before September 16, 1988 receive a 20% discount below our \$150/1000 price.

Call Nassrin Berns for more information.

ATTN: CUSTOMER SUBSYSTEM USERS

Any history orders placed through the Customer Subsystem after 4PM Saturday and before 3PM Sunday will be ready for collection after 7PM Sunday (all times eastern). For your convenience, please specify a starting file number. Each file can hold up to two years of data. If no file number is provided, the history will most likely start in file number one. A message that will tell you which files contain your history order will be delivered with your next collection of daily data.

FAX MACHINE INSTALLED

To further facilitate communications with our subscribers we have installed a FAX machine. It will be left on "Receive" so that it can be accessed anytime other than 5PM - 9PM eastern time weekdays. The number to dial to directly access our facsimile machine is (407)392-1379.

ELECTRONIC ERROR REPORT

CSI maintains a data base that grows by over 10,000 open-high-low-close-volume, open interest entries per day. It is inevitable that a few errors will occur when compiling so much information. To help guarantee accuracy we send each customer a written error report once monthly. QUICKTRIEVE also permits the collection of a correction file consisting of all corrections made to the data base over the past one to two weeks.