

WHAT'S NEW ---

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QUICKDAYTRADER<sup>™</sup>: An update.  
See page 2.

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CSI COMPATIBLE SOFTWARE PRODUCTS:

CYBER-SCAN: A brochure is enclosed with your invoice. Also see page 2.

COMPUTER ASSET MANAGEMENT announces the "Technician" and "MetaStock" software.  
See page 2.

RELEVANCE III announces a new charting service. Turn to page 3.

ELDER VIEWPOINT ON FUTURES bases their charting service on PERPETUAL CONTRACTS<sup>™</sup>.  
See page 3.

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CSI'S QUICKPC<sup>™</sup>: Sales of the CSI QUICKPC personal computer, an IBM<sup>®</sup> PC/XT<sup>®</sup> compatible, continue to be heavy.  
Turn to page 3.

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USER GROUPS: An update on interested individuals. Turn to page 3.

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DATA BANK UPDATE: See page 4.

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ACCESS PHONE NUMBER UPDATE: See page 4.

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SOME COMMONLY ASKED QUESTIONS REGARDING CSI'S BILLING PROCEDURES

1. HOW CAN I OBTAIN A 10% DISCOUNT ON MY MONTHLY DAILY ACCESS ACCOUNT?

Every QUICKTRIEVE<sup>®</sup> user can receive a 10% discount by calling after 8:00 PM Eastern Time for each day's data. You will qualify for the 10% discount if you call after 8:00 PM Eastern Time today until 7:00 AM tomorrow. CSI determines the priority billing category based upon the 4th earliest call each month. For example, if you call three days a month prior to 8:00 PM Eastern Time to collect today's data, and if all other calls were made after 8:00 PM, you would be billed with a 10% discount for the entire month.

2. WHAT IS A PORTFOLIO CHANGE FEE?

Customers who use the Customer Subsystem to make changes to their portfolios by adding or deleting a contract or stock are not charged a fee to make the modification. Customers who make a voice call into our Order Entry Department to change their portfolios are charged \$5.00 each time they call.

3. IS THERE A MINIMUM CHARGE FOR HISTORY ORDERS?

When ordering through the Customer Subsystem, there is no minimum charge. When ordering by voice through our Order Entry or Customer Service operation, we impose a \$10.00 per order minimum.

4. I OFTEN MAKE CHANGES TO MY PORTFOLIO, BUT MY BILL STAYS THE SAME. CAN YOU EXPLAIN THIS?

If you have neither increased nor decreased the size of your portfolio and the maximum number of stocks and commodities remains the same, there will be no change in your next month's billing. However, (Continued on page 2)

BILLING QUESTIONS.....Continued from page 1

if you increase the number of items received, your bill will increase less than proportionately.

5. HOW MANY CALLS AM I ALLOWED PER MONTH BEFORE I AM CHARGED ADDITIONAL FOR DOUBLE ACCESSING?

There are, on the average, 21 trading days per month. CSI allows you to call 30 times before a 45% double access or account sharing fee is imposed. If you make a call to our service and the connection is severed before a normal log off, then this call will not be counted in the 30 calls allowed. QUICKTRIEVE will not distribute your data, however, if it does not recognize a normal log off.

6. WHAT DOES THE "MAXIMUM NUMBER OF ITEMS" REFER TO?

An item is defined as one commodity or two stocks or options. CSI bills according to the maximum number of items that were present in your portfolio on all of the trading days for the month.

7. AM I BEING CHARGED MORE OR LESS THIS MONTH THAN IN PRIOR MONTHS?

Several things can influence an increase or decrease in charges. You may be calling earlier or later, in which case you will be charged a different fee. You may have added or deleted contracts to your portfolio, or you may have switched from Long Distance to 800 number dialing. CSI regularly reviews the routing of each customer's calls into our service. If you originally arranged to call Long Distance with each call and our computer detects that you are actually using an 800 number through Telenet, Tymnet, or Uninet, then you will be charged the entire month for the premium service access method.

Each month, we publish in the News Journal a list of cities that have been added to the networks. If you are using an 800 number and your city is added to our access list, you can save money by making that local network call instead of the more expensive 800 number call. Let us know if you convert from the "800 number mode" to some other less expensive accessing mode.

8. WHAT IS A "PRIOR MONTH'S ADJUSTMENT?"

When CSI calculates your invoice each month, we base our charges on the maximum number of items in your portfolio, which depends on the mixture of commodities and stocks in your portfolio and the method of access. We make these calculations based on a 30 calendar day period that covers from the 15th of the prior month to the 15th of the current month. Our billing for the new month assumes that you will continue accessing at the same levels. When the actual statistics of your accessing are known, we adjust the prior month by giving you a credit or charging a debit to reflect the actual accessing statistics. If your accessing habits are not constant from month to month, the result is continual adjustments in the amount that you are billed. The reverse side of the invoice explains all of the above charges if further information is required. #

QUICKDAYTRADER

We are still working on this new product and will notify customers who have expressed an interest as soon as we have more news. The product is nearly ready for release. Comments from the Chicago Board of Trade have helped us to tailor our superior product to avoid any grounds for complaint. #

NEW SOFTWARE PRODUCTS - CYBER-SCAN

Enclosed with our Monthly Newsletter is a new brochure on Cyber-Scan's "Discovery" product which was designed as a companion to CSI's QUICKTRIEVE System. All Cyber-Scan studies are written in PASCAL to run on the IBM PC/XT, or CSI's QUICKPC. For further information on this system, please contact Harold Hoffman, President, at 612-485-4233. #

OTHER NEW CSI-COMPATIBLE SOFTWARE PRODUCTS

The 'Technician' and 'MetaStock' are new products developed by COMPUTER ASSET MANAGEMENT. The former is designed to aid investors in making market timing decisions regarding the New York Stock Exchange, while MetaStock is designed to track investments. For further information,

contact Computer Asset Management at 800-882-3040, or write P. O. Box 26743, Salt Lake City, Utah 84126.

**Maynard Holt of RELEVANCE III** announces a new commercial chart software service for \$75 for six months or \$135 for one year. Daily, weekly, and monthly charts are designed exclusively for CSI data. For a free chart sample, write: Relevance III Software, 888 Lakemont Drive, Nashville, TN 37220, or call 615-242-9217.

**The ELDER VIEWPOINT ON FUTURES** is an advisory chart service which uses PERPETUAL CONTRACTS as a basis for their charts and trading recommendations. If you have an interest, contact Dr. Alexander Elder at 718-478-3873. #

#### ATTENTION DENTISTS

Dr. George Preswick, a CSI customer in Monte Carlo, has developed a dental practice program which will be marketed in the United States. It is known as MEMDENT. If you are interested in learning more about this product, you may contact Dr. Preswick at AMPERSAND, 17 Bd. du Larvotto, Monte Carlo, MC 98000. Phone number: (93)28.26.91 #

#### USER GROUPS

In our November Newsletter we mentioned the interest expressed by customers of CSI in forming User Groups within various areas for the purpose of forming market interest groups. We have had a couple of favorable responses to our suggestions from Mr. and Mrs. Anthony DiSalvo, of 295 Park Avenue, Lynbrook, New York 11563 and from John Nance, Jr., of 1459 Bontura, Pecan Plantation, Granbury, TX 76048. Also interested is Charles Bliss, a long time customer and friend, who resides in Houston, Texas at 1106 Doral Lane. If any of you reside in these areas and are interested in forming User Groups, please get in touch with the interested CSI customer. As we receive the names of others interested in User Groups, we will publish them monthly in our Newsletter. #

#### ATTN: CHICAGO AREA CUSTOMERS WHO MAY NEED PROGRAMMING ASSISTANCE

James (Jim) Orcutt, of 423 N. Prospect in Park Ridge, IL 60068 is a long time customer and friend. He has been working with computers for over 20 years and has been programming micro-processors for three years. He has been involved in the Futures Industry since 1971 and, over a six year period, set up an extensive system of programs and data for Shearson American Express. Jim does work on a fixed cost job basis or you can elect to pay him at a \$45.00 hourly rate. He can take assignments for your IBM PC or XT or compatible. He owns a CSI QUICKPC. If you need assistance from someone with a great deal of experience, contact Jim at 312-698-0289. #

#### CSI'S QUICKPC

CSI'S QUICKPC sales continue to be heavy. Seventy units have been sold since we began selling this new product two and one-half months ago. Customer reaction has been very favorable. The January issue of Futures will display a color advertisement of CSI's QUICKPC and software/data services.

Purchasers of our QUICKPC have asked how we are able to sell it for such a low price. We try only to cover the cost of materials plus the cost of assembly. Our purpose is to encourage data sales, not to develop a hardware business. For \$1795, we deliver this IBM PC/XT compatible computer with 256K memory, an eight slot chassis, 135 Watt power supply, keyboard, a 100 character per second printer, a modem, a hard disk, a floppy drive, a monochrome monitor, a color graphics card, a copy of CSI's software products, and a copy of PC-Talk. A comparable IBM PC/XT with the same equipment and software would cost far in excess of \$4,000. CSI chooses from among over a dozen vendors to purchase the components for each machine, based upon price, quality, and availability. If you live outside the State of Florida, CSI will not charge a sales tax.

If you need a machine for a Christmas present, order immediately, so the Christmas deadline will not be missed. #